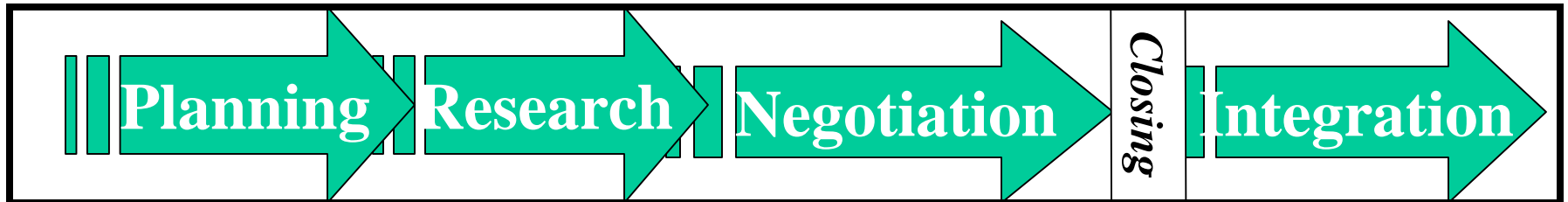


Arne & Co.

Business Acquisition Process



<ul style="list-style-type: none"> • Business Plan • Acquisition Goal(s) • Prioritize • Inside Team • Advisor Team 	<ul style="list-style-type: none"> • Set Criteria • Primary & Secondary Search • Contact Target (s) 	<ul style="list-style-type: none"> • Price & Terms • LOI • Due Diligence • Secure Financing • Definitive Purchase Agmt 	<ul style="list-style-type: none"> • Cultural • Functional • Price Adjustments • Unified Vision
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Phase I

Phase II